

# **Audited Financial Statements**

December 31, 2015 and 2014



Board of Directors *Teen Lifeline, Inc.* Phoenix, Arizona

We have audited the accompanying financial statements of Teen Lifeline, Inc. (an Arizona not-for-profit organization), which comprise the statements of financial position as of December 31, 2015 and 2014, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Teen Lifeline, Inc. as of December 31, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Sandra a. Turner, CPA

Sandra A. Turner CPA PC March 9, 2016

7650 South McClintock Drive Suite 103-366 Tempe, Arizona 85284-1673

> C. 480.695.7699 F. 480.897.9312

sturner@sturnercpa.com www.sturnercpa.com

# TEEN LIFELINE, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2015 AND 2014

	2015	 2014
ASSETS		
CASH AND CASH EQUIVALENTS	\$ 711,675	\$ 566,405
GRANTS AND PLEDGES RECEIVABLE	4,018	27,750
PREPAID EXPENSES	18,223	2,983
PROPERTY AND EQUIPMENT, NET	 274,778	 273,722
TOTAL ASSETS	\$ 1,008,694	\$ 870,860
LIABILITIES AND NET ASSETS		
LIABILITIES		
ACCOUNTS AND CREDIT CARDS PAYABLE	\$ 1,394	\$ 1,003
ACCRUED PAYROLL AND RELATED BENEFITS	33,920	32,820
DEFERRED EVENT REVENUES	2,500	-
MORTGAGE PAYABLE	 	 99,943
TOTAL LIABILITIES	 37,814	 133,766
NET ASSETS		
UNRESTRICTED TEMPORARILY RESTRICTED	966,862 4,018	722,094 15,000
I EIVII UKAKIL I KESIKICIED	 4,018	 13,000
TOTAL NET ASSETS	 970,880	 737,094
TOTAL LIABILITIES AND NET ASSETS	\$ 1,008,694	\$ 870,860

# TEEN LIFELINE, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

	2015			2014								
	••			nporarily						nporarily		<b>T</b> ( )
PUBLIC SUPPORT AND REVENUE	Un	restricted	Re	estricted		Total	Un	restricted	R	estricted		Total
Contributions and grants	\$	195,193	\$	_	\$	195,193	\$	184,473	\$	_	\$	184,473
Government grants and contracts	Ψ	67,263	Ψ	4,018	Ψ	71,281	Ψ	32,000	Ψ	15,000	Ψ	47,000
In-kind contributions		32,447		-		32,447		46,137		-		46,137
Interest income		463		-		463		896		-		896
		295,366		4,018		299,384		263,506		15,000		278,506
Fundraising revenue		682,429		_		682,429		447,967		_		447,967
Direct benefit expense		(50,100)		-		(50,100)		(39,300)		-		(39,300)
ľ		632,329		-		632,329		408,667		-		408,667
Net assets released from restrictions		15,000		(15,000)		_		15,000		(15,000)		
TOTAL PUBLIC SUPPORT AND REVENUE		942,695		(10,982)		931,713		687,173		-		687,173
EXPENDITURES												
Program services												
Hotline		149,948				149,948		144,630				144,630
1-800 Hotline		92,657				92,657		87,251				87,251
Life skills development		188,253				188,253		183,957				183,957
Community education		140,208				140,208		150,383				150,383
		571,066				571,066		566,221				566,221
Support services		54 462				54 462		45.012				45.012
Management and general		54,462				54,462		45,813				45,813
Fundraising		72,399				72,399		42,695				42,695
TOTAL EXPENDITURES		697,927				697,927		654,729				654,729
CHANGE IN NET ASSETS		244,768		(10,982)		233,786		32,444		-		32,444
NET ASSETS, BEGINNING OF YEAR		722,094		15,000		737,094		689,650		15,000		704,650
NET ASSETS, END OF YEAR	\$	966,862	\$	4,018	\$	970,880	\$	722,094	\$	15,000	\$	737,094

# TEEN LIFELINE, INC. STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

							2015						
	Program Services					Supporting Services							
		Hotline	]	1-800 Hotline	Li	ife Skills velopment	mmunity ducation		nagement I General		draising		Total
						•	 				8		
Salaries	\$	86,105	\$	52,196	\$	119,983	\$ 84,361	\$	30,197	\$	23,033	\$	395,875
Payroll taxes and benefits		17,420		8,141		23,154	16,330		5,813		4,227		75,085
		103,525		60,337		143,137	 100,691		36,010		27,260		470,960
Public relations and outreach		6,341		4,398		4,334	5,024		1,118		839		22,054
Training and development		2,743		168		1,156	1,726		79		211		6,083
Peer related programs		532		-		17,653	68		-		-		18,253
Dues and subscriptions		2,836		377		413	1,794		528		125		6,073
Occupancy		2,351		1,712		2,156	2,302		371		371		9,263
Mortgage interest and fees		931		666		920	1,838		210		211		4,776
Real estate taxes		-		-		-	-		-		-		-
Insurance		1,753		1,461		1,948	2,630		974		974		9,740
Professional fees		2,478		692		2,700	2,416		7,079		1,418		16,783
Telephone and communications		8,034		4,944		-	429		351		217		13,975
Supplies		1,943		1,396		1,991	1,938		42		42		7,352
Postage		764		1,157		-	497		73		-		2,491
Printing		778		518		-	2,072		30		-		3,398
Equipment lease		2,315		2,754		1,330	3,609		39		29		10,076
Bank and merchant fees		-		-		_	464		2,721		5,651		8,836
Special events and fundraising		9,106		9,106		9,106	9,106		3,252		34,645		74,321
Travel and mileage		2,092		1,951		-	789		-		-		4,832
Board of Directors		-		-		-	-		1,263		83		1,346
Depreciation		1,426		1,020		1,409	 2,815		322		323		7,315
	\$	149,948	\$	92,657	\$	188,253	\$ 140,208	\$	54,462	\$	72,399	\$	697,927

# STATEMENTS OF FUNCTIONAL EXPENSES

							2014			
	Program Services						Supportin			
		Hotline		1-800 Hotline		ife Skills velopment	mmunity ducation	nagement I General	ndraising	 Total
Salaries Payroll taxes and benefits	\$	82,781 13,993	\$	48,134 6,660	\$	115,729 18,938	\$ 80,245 12,991	\$ 28,591 4,810	\$ 21,788 3,567	\$ 377,268 60,959
		96,774		54,794		134,667	93,236	33,401	25,355	438,227
Public relations and outreach		2,038		500		626	1,513	-	-	4,677
Training and development		3,334		1,455		879 17 128	1,977	589	1,437	9,671
Peer related programs Dues and subscriptions		1,070		316		17,138 -	1,763	85	83	17,138 3,317
Occupancy		2,283		1,657		1,759	1,433	364	364	7,860
Mortgage interest and fees		1,142		817		1,136	2,295	262	259	5,911
Real estate taxes		794		576		601	432	116	116	2,635
Insurance		1,895		906		2,553	1,730	696	494	8,274
Professional fees		7,479		4,794		8,992	18,777	2,055	3,976	46,073
Telephone and communications		7,829		4,360		97	413	263	224	13,186
Supplies		1,906		1,263		1,546	2,308	-	6	7,029
Postage		1,449		1,396		396	1,119	72	504	4,936
Printing		711		713		-	3,627	-	-	5,051
Equipment lease		2,957		2,170		2,859	5,514	-	-	13,500
Bank and merchant fees		-		-		-	-	2,511	6,691	9,202
Special events and fundraising		9,357		9,357		9,357	9,357	3,342	2,878	43,648
Travel and mileage		2,253		1,205		-	2,159	-	-	5,617
Board of Directors		- 1,359		- 972		- 1,351	2,730	1,745 312	- 308	1,745
Depreciation		1,339		912		1,331	 2,730	 312	 308	 7,032
	\$	144,630	\$	87,251	\$	183,957	\$ 150,383	\$ 45,813	\$ 42,695	\$ 654,729

See Notes to Financial Statements

# TEEN LIFELINE, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

	 2015	2014
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 233,786	\$ 32,444
Adjustments to reconcile change in net assets to net cash		
provided by operating activities:		
Depreciation	7,315	9,486
(Increase) decrease in		
Grants and pledges receivable	23,732	45,825
Prepaid expenses	(15,240)	(1,031)
Increase (decrease) in		
Accounts and credit cards payable	391	(5,601)
Accrued payroll and related benefits	1,100	618
Deferred revneues	2,500	-
Total adjustments	 19,798	 49,297
Net cash provided by operating activities	 253,584	 81,741
CASH FLOWS USED IN INVESTING ACTIVITIES		
Purchase of property and equipment	 (8,371)	 (9,876)
CASH FLOWS USED IN FINANCING ACTIVITIES		
Principal payments on mortgage payable	 (99,943)	 (27,897)
NET INCREASE IN CASH AND CASH EQUIVALENTS	145,270	43,968
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	 566,405	 522,437
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 711,675	\$ 566,405

#### TEEN LIFELINE, INC. NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Organization

Teen Lifeline, Inc. (the Organization) was incorporated under the laws of the State of Arizona in June 1999 and has been in operation since 1985, originally as part of another not-for-profit organization. Teen Lifeline is a not-for-profit organization dedicated to impacting the devastating problem of teen suicide in Arizona so that any teen, at any time, will have knowledge and access to the Organization, its counselors and services. The Organization's mission is to provide a safe, confidential and crucial crisis service where teens help teens make healthy decisions. The Organization provides services in Arizona.

The Organization's program services train 102 teens to be Peer Counselors and its Hotline took 13,987 calls in 2014. The Organization's programs train adolescents in Life Skills Development as Peer Counselors and reached 48,052 individuals in 2014 through its Community Education and Outreach programs in middle schools and high schools.

The Organization funds its programs and operations through grants, contributions and fundraising activities.

#### Accounting Framework

The Organization follows standards of accounting and financial reporting for voluntary health and welfare organizations as described in the American Institute of Certified Public Accountants' *Audit and Accounting Guide for Not-for-Profit Organizations* and standards promulgated by the American Institute of Certified Public Accountants for not-for-profit organizations in conformity with United States of America generally accepted accounting principles. Accordingly, the financial statements are prepared on the accrual basis of accounting. Under this method of accounting, revenue and expenses are identified with specific periods of time and are recorded as earned and incurred, respectively, without regard to the date of receipt or payment. The Organization's activities are reported according to three classes of net assets: unrestricted, temporarily restricted and permanently restricted.

#### Cash and Cash Equivalents

For purposes of the statements of cash flows, the Organization considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents. The Organization maintains cash balances at financial institutions within the \$250,000 per bank limit insured by the Federal Deposit Insurance Corporation (FDIC).

## Contributions and Promises to Give

Contribution revenue is recognized when the Organization is notified of the existence of a pledge or receives a contribution. Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restriction expires in the accounting period in which the contributions are recognized. When a temporary restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as released from restrictions.

Unconditional promises to give that are expected to be collected within one year are recorded as pledges receivable at net realizable value. Unconditional promises to give that are expected to be collected in periods greater than one year are recorded at the net present value of expected cash flows.

#### Grants and Pledges Receivable

Grants and pledges receivable are stated at unpaid balances, less an allowance for doubtful accounts. The Organization provides for losses on grants and pledges receivable using the allowance method. The allowance is based on experience, knowledge of the donors or agencies and the industry and other circumstances which may affect the ability of donors or agencies to meet their obligations. It is the Organization's policy to charge off uncollectible amounts when management determines the receivable will not be collected. No allowance is deemed necessary by management for grants and pledges receivable at December 31, 2015 and 2014.

## Coalition Revenues

The Organization participates in a suicide prevention coalition with certain other 501(c)(3) not-for-profit organizations in a fee for service grant agreement with the provider, Mercy Maricopa Integrated Care. The coalition is a formal agreement in which each group retains its identity and maintains a separate contract with Mercy Maricopa Integrated Care but all agree to work together toward a common goal to identify and address behavioral health issues for a target audience. The Organization acts as a fiscal agent for the coalition receiving a combined remittance from Mercy Maricopa Integrated Care and remitting payment to the other coalition members. The Organization received distributions to the coalition totaling \$47,840, remitting \$23,920 to other coalition members as fiscal agent, and recognizing revenues of \$23,920 under its separate contract with the provider.

#### Donated Assets and Services

Donated assets, services and other non-cash donations are recorded as contributions at their estimated values at the date of donation. Donated services and time are recognized as contributions if the services create or enhance non-financial assets or require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. The Organization pays for most services requiring specific expertise. However, if such services are donated and the value is ascertainable, the fair market value is reflected in the financial statements as revenue and expense.

For the year ended December 31, 2015 and 2014, the Organization recorded donated materials of approximately \$54,705 and \$32,130, respectively, and donated services of approximately \$59,277 and \$74,900, respectively. This includes donated services and materials included in net event revenues.

In addition, the Organization received numerous hours of donated services by volunteers dedicated to the Organization's programs. The fair value of these donated services is not recognized in the statement of activities since they do not meet the criteria for recognition under generally accepted accounting principles.

The value of in-kind services contributed by volunteers for the year ended December 31, 2015 and 2014 is as follows:

	2015						
	Number of						
	Hours Donated		Value				
Program services	18,700	\$	418,319				
Management and General and Fundraising	301		6,733				
	19,001	\$	425,052				

The monetary value of volunteer hours reflected above is calculated at \$22.37 per hour as published in the 2015 Economic Report of the President as reported by the *Independent Sector*.

	2014					
	Number of					
	Hours Donated		Value			
Program services	15,050	\$	338,926			
Management and General and Fundraising	177		3,986			
	15,227	\$	342,912			

The monetary value of volunteer hours reflected above is calculated at \$22.52 per hour as published in the 2014 Economic Report of the President as reported by the *Independent Sector*.

#### Functional Expense Allocations

The costs of providing various programs and other activities have been summarized on a functional basis in the Statements of Activities and Functional Expenses. Directly identifiable expenses are charged to programs and supporting services. Certain costs have been allocated among the programs and support services benefited based on management's estimate of employee hours devoted to each function.

#### Property and Equipment

All acquisitions of property and equipment in excess of \$1,000 and a useful life of more than one year are capitalized. Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation and amortization is provided on the straight-line method over the estimated useful lives of the respective assets.

The Organization reviews its valuation of property and equipment whenever events indicate that the carrying amount of the asset may not be recoverable. An impairment loss is recorded when the sum of the future cash flows is less than the carrying amount of the asset. An impairment loss is measured as the amount by which the carrying amount of the asset exceeds its fair value. No impairment losses were recorded in 2015 and 2014.

#### Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Income Taxes

Teen Lifeline, Inc. is a not-for-profit organization exempt from federal and state income taxes under the provisions of the Internal Revenue Code Section 501(c)(3). Income determined to be unrelated business taxable income may be taxable to the Organization. The Organization did not report any unrelated business taxable income for 2015 and 2014. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A)(11) and is classified as an organization other than a private foundation under Section 509(a)(2).

#### Subsequent Events

Subsequent events have been evaluated through March 9, 2016, which was the date the Organization's financial statements were available to be issued.

#### **NOTE 2 - PROPERTY AND EQUIPMENT**

Property and equipment consisted of the following at December 31:

	2015			2014
Building	\$	192,170	\$	192,170
Building improvements		43,664		36,338
Land		47,650		47,650
Computers		8,095		7,050
		291,579		283,208
Accumulated depreciation		(16,801)		(9,486)
	\$	274,778	\$	273,722

#### NOTE 3 – MORTGAGE PAYABLE

The mortgage payable at December 31, 2015 was zero. The mortgage payable at December 31, 2014 was \$99,943. In July 2013, the Organization entered into a \$213,250 mortgage note payable that is secured by a deed of trust on real estate. The mortgage note payable was due in 84 monthly payments of principal and interest of \$3,064 at an interest rate of 5.50 percent. The Organization paid off the mortgage during the year ended December 31, 2015.

#### **NOTE 4 – OPERATING LEASES**

The Organization leases a copier and office equipment under noncancelable operating leases expiring through July 2017. Lease expense under these leases was approximately \$8,820 for the years ended December 31, 2015 and 2014.

Future minimum payments for these operating leases are as follows for the year ending December 31, 2015: 2016 - \$7,545; and 2017 - \$1,860.

#### NOTE 5 – SIMPLE IRA RETIREMENT PLAN

The Organization sponsors a Simple IRA retirement plan covering qualified employees, as defined. Employees who receive salary of at least \$5,000 are eligible to participate in the plan. The Organization matches the employee's contribution up to a maximum of three percent of the eligible employee's compensation. The Organization contributed approximately \$8,830 and \$6,100 in matching Simple IRA contributions for the years ended December 31, 2015 and 2014.

#### NOTE 6 – TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets of \$4,018 and \$15,000 were held at December 31, 2015 and 2014, respectively. These temporarily restricted net assets were restricted for programs in the subsequent year and for time as the amounts are included in grants and pledges receivable at year end December 31, 2015 and 2014.

# **NOTE 7 – CONTINGENCIES**

Discontinuation or significant reduction of grant and contract funding received from governmental agencies and foundations could have a severe near term impact on the Organization and its operations. These agencies and grantors require compliance with contract and grant terms. Non-compliance with the requirements could impact current or future funding. Management does not anticipate discontinuation of the funding by these sources.